



MGM
Institute of Management
Aurangabad
TRAINING & PLACEMENT CELL
Date-April 6, 2017

GENERAL NOTICE
For IV Semester Marketing & Finance students of 2015-17

For- Open Campus off campus pooled @ ZEAL ZIBACAR, Pune /

About Stock Holding Corporation

Stock Holding was incorporated as a Public Limited Company in 1986. It has been jointly promoted by leading Banks and Financial Institutions. Stock Holding is a subsidiary of IFCI Limited. The equity capital of Stock Holding is presently held by LIC, GIC, IFCI Ltd., SU-UTI, NIA, NIC, UIC, and TOICL, all leaders in their respective fields of business.

Stock Holding began by offering custodial and post trading services, adding depository services and other services to its portfolio over a period of time.

Stock Holding has established itself in India as a one-stop solution provider in the Financial Services domain

Following are the level & designations at which it intends to hire

Designation : Designation – Sales Officer & Operation Executive
Qualification: MBA Finance & Marketing (UG required -B Com/BBA)
Experience: 0- 3 years
Job Location: (23) Pune

Job Description -

1. Primarily acquiring new franchisee / sub broker.
2. Identifying new channel partners & ensuring they are profitable
3. Achieving targets as assigned by the organization on a monthly basis.
4. Revenue generation through the channel
5. Ensuring smooth induction of the franchisee
6. Building and increasing depth in existing relationships & acquiring new franchisee / sub broker.
7. Reporting in desired formats for due evaluation and strategy formulation
8. Servicing of existing franchisee

Selection Process

- 1) Aptitude Test 2) Personal Interview Round
- Time – 8.30 (Aptitude test start sharp 9.00 am)**
Place – Zeal Education Society ,ZIBACAR Narhe ,Pune
Contact Person: Prof.Pandurang Patil; Mob. No: 7447422239

T & P Officer

Director

C/03

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